

evaluation, which I have found to be very accurate. Although I used to make great VPS impressions, I would never go back. The future of impression-making has arrived!

**Dr. David L. Gordley**, Gordley DDS,  
Slippery Rock, Arkansas  
"slipperyrockdoc"

"With several hundred crowns placed per year, we surpass the financial break-even point to own such a machine. We also use it as a marketing tool for same-day dentistry."

**Dr. Jason Monroe**, Village Green Dental Center,  
Aurora, Illinois  
"JMonro177"

"Since getting the Omnicam, we've almost eliminated PVS in our office. We use the Omnicam for Invisalign impressions and same-day crowns; for zirconia and gold crowns we don't do in the office, the turnaround is faster, it costs less and I draw my own margin so I know that it's right. Plus, patients really enjoy watching it work in full color."

**Dr. Devin Bernhart**, Nannette Benedict DDS & Associates, Scotts Valley, California  
"devinburn"

"My new-office buildout in 2014 included a CAD/CAM counter space, but I didn't think I was ready to make the investment. But I heard from Townies and a local colleague who use Planmeca's E4D, who said that it gave them more control and predictability. I also saw a CE piece by Mark Morin, who's a big proponent of CAD/CAM (and now E4D in particular), and an article by CRA stating that the clinical margin of powdered and nonpowdered scans were comparable, so in May 2015 I went for it. I figured, 'Why wait five years, if the tech is good now?' It's a great service to my busy urban clientele in downtown Seattle. It's about moving forward with technology—it's inevitable, just like placing routine implants."

**Dr. Annie Sohn**, Smile Esthetic: Dentistry for the Entire Family, Seattle  
"Asohn"

### Dentaltown editorial director Dr. Tom Giacobbi says:

It's no surprise that Townies are adopting this technology at a rapid pace. Whether they're taking digital impressions or completing a restoration in a single visit, the universal sentiment points to better outcomes and less chair time. There are many options available when it comes to digital impressions and in-office milling, but this is the first question you should ask yourself: "Am I ready to make a change for the better?"

### Townies are saying ...

"I believe I always made good crowns, but the dramatic improvement in fit and the reductions in adjustments and seating time are unbelievable. With analog impressions, I was satisfied if one crown in 10 was a perfect drop-in; now that I use the Trios scanner, nine of 10 crowns don't require any adjusting before cementation. The 3Shape software has also been very helpful in evaluating the path of insertion and clearance. I no longer get behind in my daily schedule because of delivery complications—in fact, crown delivery is actually a spot where I can get caught up and back on schedule if I am running behind."

**Dr. Lawrence W. Brent**, Brent Dental Arts,  
Cranbury, New Jersey  
"nbrent22"

"I bought a Trios 3Shape color intraoral scanner two years ago, and it has absolutely revolutionized my outcomes and workflow as a general dentist. I no longer spend excessive time doing adjustments at insert appointments—in fact, I just posted a full-mouth reconstruction case on Dentaltown where I spent only 10 minutes total on occlusal adjustments and polishing! When I was choosing a scanner, what really appealed to me was the speed of capture of the Trios and how the cotton rolls and tongue captures simply dissolved away during the scan. My staff and I use the Trios for everything except dentures, distal extension RPDs and hybrid overdentures. This scanner also has amazing tools built into the software, including shade